

## TECHNOLOGY DISRUPTOR

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EBIZ SOLUTIONS & THINKPROXICREATING AN  
INTELLIGENT CO.*BUILDING GROWTH MINDSET THROUGH  
CONTINUOUS LEARNING, EMPATHY, AND CURIOSITY***Who or what is currently disrupting your business or industry right now?**

There are several technologies in different areas that are currently disrupting but the main technologies like Artificial Intelligence, Chatbots, Internet of Things (IoT), blockchain technology, cryptocurrency, cybersecurity, space technologies, and 5G are paving way for broader disruptions in pretty much every industry sector. With these technologies there are no industries that would be spared from disruption. Companies like Google, Amazon, Microsoft, Alibaba, Facebook, Apple, Uber, StitchFix, and many other startups are disrupting the traditional way of doing business by implementing these technologies at a speed that we have never seen before.

**How do you hire the right people?**

This is the most challenging part of my job and I know it is for many other business leaders. People have become very good interviewers, but when rubber hits the road it is a different story. My company and I started to look for people for their curiosity, empathy, leaning capability, which are important for a person with a growth mindset. These are the people that are problem

solvers and have a broader thinking while still have deep skills in one area, they are also self-initiators. That is critical for our growth and very important today in technology industry.

**Biggest Challenge in your industry right now?**

Privacy regulations, cybersecurity, and impacts on jobs in the fast-growing emerging technologies like Artificial Intelligence services and products, self-driving cars, and robotics. The other challenges are in improving the battery life to manage the power needed by multiple apps, improved user experience, finding the right talent and keep updating new skills while keeping up with the pace of technologies and how they can impact existing business models, solve problems, and create new opportunities. Lastly creating a culture where innovation is a continuous process.

**Which CEOs and executives do you admire the most?**

Elon Musk, Jeff Bezos, Bill Gates, Satya Nadella, Jack Ma, Mark Zuckerberg, and Sundar Pichai. These are the leaders that are very inspiring, genius, think way ahead of the times and they are disrupting how we live and do business today and in the

future. They inspire other entrepreneurs to take risks, think different, create a culture that is agile, problem solving, and customer centric.

**Which companies do you admire the most?**

I admire companies that disrupt the traditional norms and paving way for a better, faster, convenient, and safer way to live and work. The companies that keep customers at heart of their business. Some of the companies I admire are Amazon, Apple, SpaceX, Facebook, StichFix, Tesla, and Google.

**How do you stay driven to stay ahead of industry trends?**

Being curious, continual learning on emerging technologies, and experimenting through our innovation labs. I am transforming the company where learning is at the core of the company's culture. Working with our wonderful clients that are innovative, disruptive, and implementing new technology ideas. We are an agile organization and at eBiz change is status quo.

**Advice you would give to professionals just getting started out in your industry.**

Technology is right industry to be in now. Every company small, medium

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or large are using technology as their competitive advantage. Since the technologies are changing at rapid pace, professionals in this industry should have a learning mindset and always be curious and keep experimenting on how to solve problems and be ready and willing to adapt quickly. Develop empathy and customer service and listening skills. Find at least one mentor that can help with insights and good advice.

**Who do you like to talk shop with?**

My CTO and great friend Sanjeev Bora who I talk shop with all the time. Both of us are passionate about technology, so we spend hours talking about solving problems through technology. I also have a wonderful group of mentors who I talk shop with on a regular basis.

**Can you talk about the most exciting thing you are working on right now, or have recently completed?**

There are a lot of exciting things happening right now. Our IoT company, ThinkProxi, is an IoT location intelligence platform. It is penetrating the market across the country at a good pace. We are working on some fascinating platforms that will help the Memphis community in the transportation industry and provide access and big opportunities to small and minority businesses. We are working on some great mobile platforms that will provide different services to retail, behavioral, transportation, and other industries' customers. In our innovation labs we are working on Artificial Intelligence, blockchain, smart surveillance camera technologies, and voice assistant areas. Our labs are going to be integrated in many of our projects soon.